

***For Sale:***

***The  
Professionals  
Group, LLC***

***Recession Proof 40 Year Old Service Company***

<b>PURCHASE PRICE:</b>	<b>\$1,500,000</b>
<b>REVENUE: 2011</b>	<b>\$661,472</b>
<b>ADJUSTED EBITDA:</b>	<b>\$222,150</b>
<b>LOCATION:</b> <i>Leased</i>	<b>Sioux Falls, SD</b> Area

This successful service oriented business was started over 40 years ago and owned by the seller(s) for the past 23 years. The company includes two divisions (pumping services to include septic tanks, grease pits, and auto mud pits and an excavating division) and is a market leader known for their quality customer service. The customer base is the largest asset of this business opportunity. The demand for these two services is steady and customer retention is strong. The business shows a very strong profit margin due to very little cost of goods sold. The pumping division is primarily commercial accounts and the excavating division is primarily residential customers. All equipment and vehicles are in excellent condition and have a fair market value of \$698,100. The business runs effectively with the 2 seller(s) and 1 full-time employee. A part-time bookkeeper works approximately 10 hours per week. The land and

building that houses the business is personally owned by the sellers and leased to the business. The building is located on 3 acres of land and is 6,240 sq. ft. The land and building are not required to be included in the sale. The sellers will negotiate a fair lease or per buyer(s) request will determine an asking price on the land and building. A phone service handles all incoming calls. Daily services rendered will be made available to a qualifying buyer with an executed offer. The two seller(s)/operators plan to retire. This is an excellent business that is recession proof with a strong history and excellent potential for growth.

***For More Information Contact:***

**605-275-7650**

***April Boucher, Broker***

***april@theprofessionalsgroup.com***

***Dean Melius, Broker Associate***

***dean@theprofessionalsgroup.com***

3922 S. Western Ave., Sioux Falls, SD 57105

605-275-7650 — 866-275-7650 — fax 605-275-7655

***April Boucher, Broker***

***www.theprofessionalsgroup.com***